

2021

DIKOIN INGENIERÍA S.L.U.

Training engineers to build a better world



Company Presentation to Distributors



Who are we?

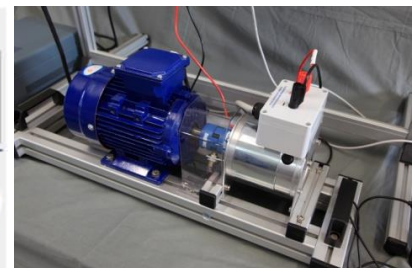
Our company was born in 2009, as a spin-off of the EHU-ABIATU Plan, a program fostered by the Basque Government for the creation of technological companies in the Basque University College of Industrial Engineering.

Our team is made up by engineers and university professors and it has been acknowledged as an innovative and promising business.



What do we do?

We conceive the idea and the design for educational laboratories and training equipment that is produced in our own premises, located in the North of Spain, near Bilbao.

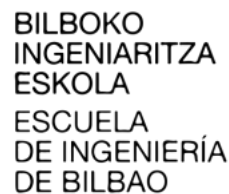


Who are our clients?

Our range of products and their accessories are used in all major university departments and colleges of engineering, all throughout Spain, Europe, and most Latin American countries.

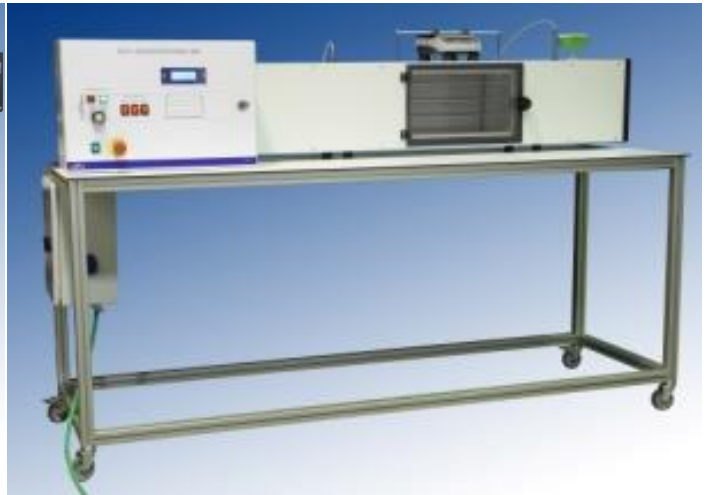
We sell directly to our customers in Spain and through selected distributors in other geographical areas.

Some of our clients:



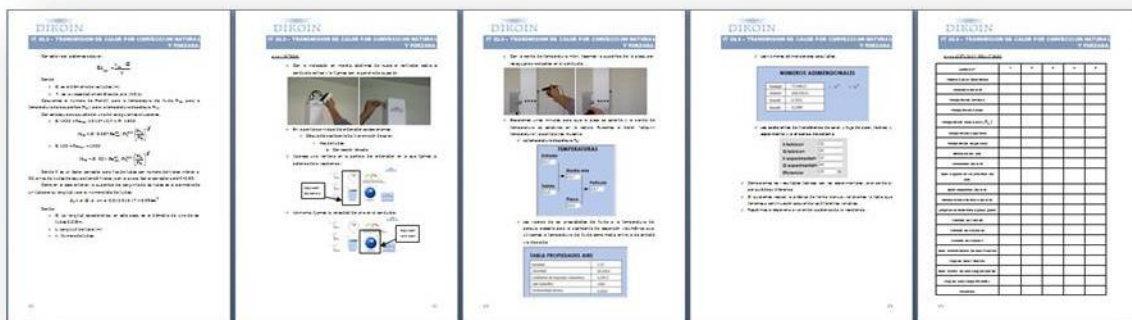
Why are we a good choice?

- We have gained a reputation for good quality over the years
- Our clients are satisfied and come back to us for renewal and expansion of their laboratories
- All our products guarantee their intended learning outcomes
- We provide specialist after sales support to distributors
- We comply with European and most strict safety regulations



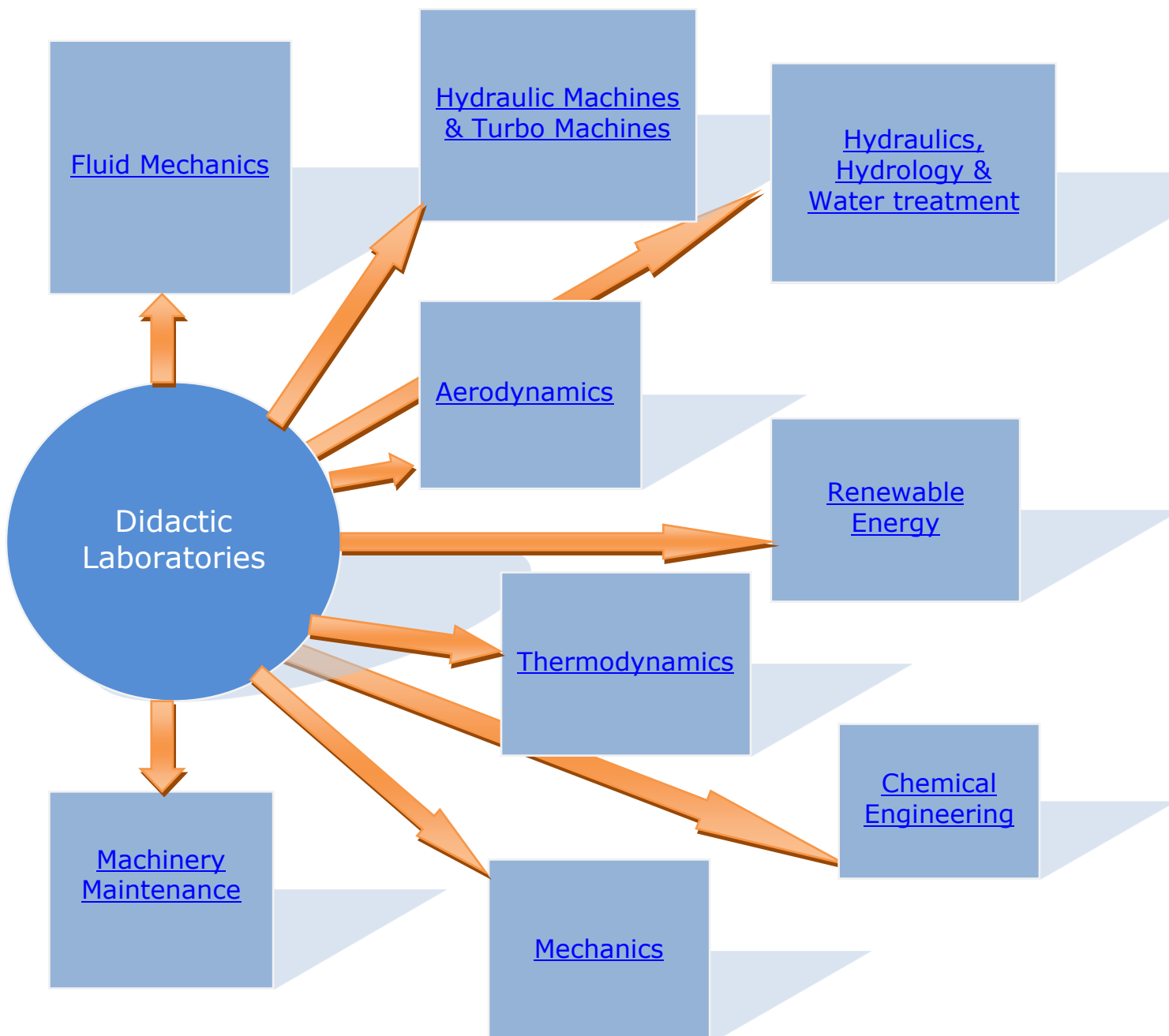
What is our competitive advantage?

No other company in the market offers a better quality-price ratio. Our equipment provides the specified learning outcome and durability, for a price that other manufacturers struggle to achieve.



Our products

Our range is divided into families according to engineering disciplines and principles of physics.



What do we expect from our distributors?

- Protection against direct competitors
- Regular promotion of our products
- Consolidation in new markets

What do we offer to our distributors?

- Proven quality
- Technological and sales support to make better sales
- Reliability
- Innovation
- Durability

Contact us

www.dikoin.com
info@dikoin.com
<https://dikoin.com/catalogs/>
<https://www.youtube.com/user/DikoinTeachingEq>